

Wild Oak Saddle Club
Profit & Loss Budget vs. Actual
January through March 2023

					TOTAL			
	Mar 23	Budget	\$ Over Budget	% of Budget	Jan - Mar 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
40000 · Member Dues and Fees	71,300	66,250	5,050	108%	203,500	198,750	4,750	102%
40100 · Meal Sales	55,366	63,801	-8,435	87%	142,350	115,801	26,549	123%
40200 · Beverage Sales	9,893	9,000	893	110%	24,881	20,352	4,529	122%
40300 · Service Fees	3,287	6,894	-3,607	48%	10,664	8,011	2,653	133%
40400 · Rental Income	0	2,600	-2,600	0%	0	2,752	-2,752	0%
40800 · Other Income	71	553	-482	13%	1,046	1,640	-594	64%
Total Income	<u>139,917</u>	<u>149,098</u>	<u>-9,181</u>	<u>94%</u>	<u>382,441</u>	<u>347,306</u>	<u>35,135</u>	<u>110%</u>
Gross Profit	139,917	149,098	-9,181	94%	382,441	347,306	35,135	110%
Expense								
55100 · Food Purchased	21,492	22,000	-508	98%	56,438	59,020	-2,582	96%
55200 · Beverages	10,540	12,716	-2,176	83%	28,248	24,572	3,676	115%
55300 · Kitchen Employee Expense	29,671	30,332	-661	98%	92,251	90,996	1,255	101%
55400 · Front of House Employee Expense	24,415	30,425	-6,010	80%	71,530	91,275	-19,745	78%
55500 · Kitchen Supplies	1,431	1,098	333	130%	2,953	3,294	-341	90%
55800 · Entertainment	2,054	5,426	-3,372	38%	7,562	16,278	-8,716	46%
60000 · General & Admin Employee Exp	24,203	26,572	-2,369	91%	73,439	79,716	-6,277	92%
60700 · Advertising & Promotional	905	2,065	-1,160	44%	2,931	6,195	-3,264	47%
62020 · Dues & Subscriptions	0	85	-85	0%	338	255	83	133%
62030 · Equipment Rental	391	2,101	-1,710	19%	1,182	6,303	-5,121	19%
62040 · Repairs & Maintenance	2,888	6,782	-3,894	43%	15,987	20,346	-4,359	79%
62100 · Auto related	0	64	-64	0%	165	192	-27	86%
62200 · Meals and Entertainment	157	60	97	262%	3,435	180	3,255	1,908%
62300 · Postage	31	211	-180	15%	707	633	74	112%
62400 · Printing	378	160	218	236%	1,479	480	999	308%
62500 · Training	332	325	7	102%	1,282	975	307	131%
63000 · Insurance	-926	3,923	-4,849	-24%	3,273	11,769	-8,496	28%
64000 · Supplies and Related	2,052	3,487	-1,435	59%	12,437	10,461	1,976	119%
65000 · Professional Services	3,247	3,015	232	108%	11,842	9,045	2,797	131%
65050 · Other Outside Services	1,214	2,579	-1,365	47%	2,507	7,737	-5,230	32%
66000 · Bank and Other Service Charges	258	290	-32	89%	972	870	102	112%
67000 · Taxes and Fees	0	0	0	0%	7,112	7,000	112	102%
68000 · Utilities	1,515	5,801	-4,286	26%	12,491	17,403	-4,912	72%
Total Expense	<u>126,248</u>	<u>159,517</u>	<u>-33,269</u>	<u>79%</u>	<u>410,561</u>	<u>464,995</u>	<u>-54,434</u>	<u>88%</u>
Net Ordinary Income	13,669	-10,419	24,088	-131%	-28,120	-117,689	89,569	24%
Net Other Income	1,325	126	1,199	1,052%	2,426	378	2,048	642%
Net Income	<u>14,994</u>	<u>-10,293</u>	<u>25,287</u>	<u>-146%</u>	<u>-25,694</u>	<u>-117,311</u>	<u>91,617</u>	<u>22%</u>