

Wild Oak Saddle Club
Profit & Loss Budget vs. Actual
January through September 2023

	<u>Aug 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense								
Income								
40000 · Member Dues and Fees	80,050	66,250	13,800	121%	72,300	66,250	6,050	109%
40100 · Meal Sales	100,492	81,247	19,245	124%	111,883	81,590	30,293	137%
40200 · Beverage Sales	19,657	14,000	5,657	140%	9,778	13,000	-3,222	75%
40300 · Service Fees	10,078	8,551	1,527	118%	10,616	8,379	2,237	127%
40400 · Rental Income	6,900	2,600	4,300	265%	7,120	2,600	4,520	274%
40800 · Other Income	578	1,298	-720	45%	524	601	-77	87%
Total Income	<u>217,755</u>	<u>173,946</u>	<u>43,809</u>	<u>125%</u>	<u>212,221</u>	<u>172,420</u>	<u>39,801</u>	<u>123%</u>
Gross Profit	217,755	173,946	43,809	125%	212,221	172,420	39,801	123%
Expense								
55100 · Food Purchased	27,867	30,000	-2,133	93%	21,675	25,000	-3,325	87%
55200 · Beverages	29,348	18,817	10,531	156%	16,895	14,700	2,195	115%
55300 · Kitchen Employee Expense	35,403	30,332	5,071	117%	35,080	30,332	4,748	116%
55400 · Front of House Employee Expense	31,486	30,425	1,061	103%	33,461	30,425	3,036	110%
55500 · Kitchen Supplies	881	1,098	-217	80%	698	1,098	-400	64%
55800 · Entertainment	4,519	5,426	-907	83%	11,054	5,426	5,628	204%
60000 · General & Admin Employee Exp	24,589	26,572	-1,983	93%	26,626	26,572	54	100%
60700 · Advertising & Promotional	1,207	2,065	-858	58%	3,107	2,065	1,042	150%
62020 · Dues & Subscriptions	0	85	-85	0%	0	85	-85	0%
62030 · Equipment Rental	2,849	2,101	748	136%	3,899	2,101	1,798	186%
62040 · Repairs & Maintenance	5,367	6,782	-1,415	79%	11,007	6,782	4,225	162%
62100 · Auto related	63	64	-1	98%	72	64	8	113%
62200 · Meals and Entertainment	0	60	-60	0%	272	60	212	453%
62300 · Postage	0	211	-211	0%	0	211	-211	0%
62400 · Printing	658	160	498	411%	0	160	-160	0%
62500 · Training	0	325	-325	0%	0	325	-325	0%
63000 · Insurance	2,786	3,923	-1,137	71%	2,786	3,923	-1,137	71%
64000 · Supplies and Related	3,110	3,487	-377	89%	2,763	3,487	-724	79%
65000 · Professional Services	2,596	3,015	-419	86%	2,780	3,015	-235	92%
65050 · Other Outside Services	2,077	2,579	-502	81%	1,661	2,579	-918	64%
66000 · Bank and Other Service Charges	282	290	-8	97%	282	290	-8	97%
67000 · Taxes and Fees	0	0	0	0%	0	0	0	0%
68000 · Utilities	8,325	5,801	2,524	144%	6,920	5,801	1,119	119%
Total Expense	<u>183,413</u>	<u>173,618</u>	<u>9,795</u>	<u>106%</u>	<u>181,038</u>	<u>164,501</u>	<u>16,537</u>	<u>110%</u>
Net Ordinary Income	<u>34,342</u>	<u>328</u>	<u>34,014</u>	<u>10,470%</u>	<u>31,183</u>	<u>7,919</u>	<u>23,264</u>	<u>394%</u>
Net Other Income	<u>67,600</u>	<u>68,526</u>	<u>-926</u>	<u>99%</u>	<u>3,300</u>	<u>126</u>	<u>3,174</u>	<u>2,619%</u>
Net Income	<u><u>101,942</u></u>	<u><u>68,854</u></u>	<u><u>33,088</u></u>	<u><u>148%</u></u>	<u><u>34,483</u></u>	<u><u>8,045</u></u>	<u><u>26,438</u></u>	<u><u>429%</u></u>

Wild Oak Saddle Club
Profit & Loss Budget vs. Actual
January through September 2023

	TOTAL			
	Jan - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
40000 · Member Dues and Fees	625,550	596,250	29,300	105%
40100 · Meal Sales	698,242	623,129	75,113	112%
40200 · Beverage Sales	105,064	104,352	712	101%
40300 · Service Fees	63,513	61,418	2,095	103%
40400 · Rental Income	33,741	18,352	15,389	184%
40800 · Other Income	3,323	7,703	-4,380	43%
Total Income	<u>1,529,433</u>	<u>1,411,204</u>	<u>118,229</u>	<u>108%</u>
Gross Profit	1,529,433	1,411,204	118,229	108%
Expense				
55100 · Food Purchased	209,274	228,020	-18,746	92%
55200 · Beverages	137,961	118,927	19,034	116%
55300 · Kitchen Employee Expense	298,966	272,988	25,978	110%
55400 · Front of House Employee Expense	267,287	273,825	-6,538	98%
55500 · Kitchen Supplies	7,787	9,882	-2,095	79%
55800 · Entertainment	53,851	48,834	5,017	110%
60000 · General & Admin Employee Exp	222,990	239,148	-16,158	93%
60700 · Advertising & Promotional	19,698	18,585	1,113	106%
62020 · Dues & Subscriptions	1,140	765	375	149%
62030 · Equipment Rental	28,353	18,909	9,444	150%
62040 · Repairs & Maintenance	57,200	61,038	-3,838	94%
62100 · Auto related	741	576	165	129%
62200 · Meals and Entertainment	3,707	540	3,167	686%
62300 · Postage	1,967	1,899	68	104%
62400 · Printing	2,137	1,440	697	148%
62500 · Training	1,212	2,925	-1,713	41%
63000 · Insurance	20,173	35,307	-15,134	57%
64000 · Supplies and Related	32,014	31,383	631	102%
65000 · Professional Services	29,466	27,135	2,331	109%
65050 · Other Outside Services	12,155	23,211	-11,056	52%
66000 · Bank and Other Service Charges	2,657	2,610	47	102%
67000 · Taxes and Fees	10,083	8,500	1,583	119%
68000 · Utilities	57,642	52,209	5,433	110%
Total Expense	<u>1,478,461</u>	<u>1,478,656</u>	<u>-195</u>	<u>100%</u>
Net Ordinary Income	<u>50,972</u>	<u>-67,452</u>	<u>118,424</u>	<u>-76%</u>
Net Other Income	<u>203,775</u>	<u>150,542</u>	<u>53,233</u>	<u>135%</u>
Net Income	<u><u>254,747</u></u>	<u><u>83,090</u></u>	<u><u>171,657</u></u>	<u><u>307%</u></u>

Wild Oak Saddle Club
Profit & Loss by Class
 January through September 2023

	<u>Events- Member</u>	<u>Events- Member Referral & Other</u>	<u>Events-Club</u>	<u>Member Services</u>	<u>TOTAL</u>
Ordinary Income/Expense					
Income					
40000 · Member Dues and Fees	0	0	0	625,550	625,550
40100 · Meal Sales	174,128	133,652	132,369	258,093	698,242
40200 · Beverage Sales	15,555	10,558	875	78,076	105,064
40300 · Service Fees	25,565	15,828	200	21,921	63,514
40400 · Rental Income	10,007	23,735	0	0	33,742
40800 · Other Income	1,225	1,200	0	897	3,322
Total Income	<u>226,480</u>	<u>184,973</u>	<u>133,444</u>	<u>984,537</u>	<u>1,529,434</u>
Prior Year Revenues	184,187	206,584	101,438	939,648	1,431,857
Change from Prior Year	<u>42,293</u>	<u>-21,611</u>	<u>32,006</u>	<u>44,889</u>	<u>97,577</u>
% of Total Revenues	15%	12%	9%	64%	100%

Wild Oak Saddle Club
Profit & Loss by Class
 August through September 2023

	<u>Events- Member</u>	<u>Events- Member Referral & Other</u>	<u>Events-Club</u>	<u>Member Services</u>	<u>TOTAL</u>
Ordinary Income/Expense					
Income					
40000 · Member Dues and Fees	0	0	0	152,350	152,350
40100 · Meal Sales	57,117	67,318	33,375	54,566	212,376
40200 · Beverage Sales	6,200	4,400	779	18,056	29,435
40300 · Service Fees	6,477	9,071	18	5,129	20,695
40400 · Rental Income	1,550	12,470	0	0	14,020
40800 · Other Income	500	400	0	202	1,102
Total Income	<u>71,844</u>	<u>93,659</u>	<u>34,172</u>	<u>230,303</u>	<u>429,978</u>
Prior Year Revenues	41,900	52,376	24,065	197,565	315,906
Change from Prior Year	<u>29,944</u>	<u>41,283</u>	<u>10,107</u>	<u>32,738</u>	<u>114,072</u>
% of Total Revenues	17%	22%	8%	54%	100%

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 Accrual Basis

Wild Oak Saddle Club
Balance Sheet Prev Year Comparison
 As of September 30, 2023

	<u>Sep 30, 23</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
10000 · Bank Accounts	554,269	379,246	175,023	46%
Total Checking/Savings	<u>554,269</u>	<u>379,246</u>	<u>175,023</u>	<u>46%</u>
Accounts Receivable	219,212	217,360	1,852	1%
Other Current Assets	<u>110,027</u>	<u>90,181</u>	<u>19,846</u>	<u>22%</u>
Total Current Assets	<u>883,508</u>	<u>686,787</u>	<u>196,721</u>	<u>29%</u>
Fixed Assets	<u>1,065,236</u>	<u>1,052,103</u>	<u>13,133</u>	<u>1%</u>
TOTAL ASSETS	<u><u>1,948,744</u></u>	<u><u>1,738,890</u></u>	<u><u>209,854</u></u>	<u><u>12%</u></u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	43,941	53,581	-9,640	-18%
Other Current Liabilities	<u>20,058</u>	<u>-4,331</u>	<u>24,389</u>	<u>563%</u>
Total Current Liabilities	<u>63,999</u>	<u>49,250</u>	<u>14,749</u>	<u>30%</u>
Total Liabilities	<u>63,999</u>	<u>49,250</u>	<u>14,749</u>	<u>30%</u>
Equity	<u>1,884,746</u>	<u>1,689,640</u>	<u>195,106</u>	<u>12%</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,948,745</u></u>	<u><u>1,738,890</u></u>	<u><u>209,855</u></u>	<u><u>12%</u></u>